

MOVEMENT SCHOOL SOUTH FULTON

Food Service Management Company (FSMC) RFP NO. 3, Amendment NO. 2

ADDENDUM NO. 1: VENDOR QUESTIONS & RESPONSES

Issue Date: September 18, 2026

RFP Reference: Movement School South Fulton FSMC RFP NO. 3, Amendment NO. 2

Purpose: This Addendum is issued to provide all prospective offerors with responses to clarification questions submitted regarding the above-referenced RFP. This Addendum is hereby incorporated into and made a part of the RFP. All other terms, conditions, and requirements of the RFP and prior amendments remain unchanged unless expressly modified below.

No.	Vendor Question	SFA Response
1	Can you provide the anticipated average daily participation (ADP) for breakfast, lunch, and afterschool snack? Since this is the school's first year, are there projected meal counts we should use for pricing and production planning?	As this is Movement School South Fulton's first year of operation, there is no historical meal count data. For pricing and production planning purposes, offerors should use the following projected ADP figures based on anticipated enrollment of 391: Breakfast: 350 Lunch: 350 Afterschool Snack: 0 These figures are planning estimates only and are subject to adjustment once actual participation is established.
2	What are the required delivery/receiving times for breakfast, lunch, and snack? May breakfast and lunch be delivered together if proper food temperatures and food-safety requirements are maintained?	Required delivery windows are: Breakfast, day before by 1:00pm; Lunch, 9:30am; Snack, N/A. Breakfast and lunch [may / may not] be delivered together, provided proper food temperatures (at or above 135°F for hot holding, at or below 41°F for cold holding) and all applicable food-safety requirements are maintained throughout transport and holding.
3	What will be the process and deadline for providing the FSMC with final daily meal counts?	Final daily meal counts must be submitted to the FSMC by 1:00pm on the day of service, via email. The SFA will work with the awarded offeror to finalize this process to align with production timelines.
4	Should the FSMC's fixed meal rates include milk procurement and delivery, or will milk be provided by the SFA?	Milk should be included in the FSMC's fixed meal rate.
5	Will the SFA provide trays/plates, cups, utensils, napkins, serving utensils, condiments, and other school-site disposables, or should these be included in the FSMC's pricing?	The FSMC should include in its pricing trays/plates, cups, utensils, napkins, serving utensils, condiments, and other school-site disposables.
6	Please confirm the anticipated participation, serving time, service days, and age/grade groups for the snack program.	Anticipated participation: N/A. Movement School South Fulton does not anticipate operating an afterschool snack program during the initial contract period.
7	Should offerors submit separate 21-day cycles for breakfast, lunch, snack, and à la carte, or is an à la carte menu required only if the offeror proposes an à la carte program?	Offerors should submit separate 21-day cycle menus for breakfast, lunch, and snack and an à la carte menu for the SFA to consider.
8	Does Movement School South Fulton anticipate receiving USDA Foods during the initial contract period? If so, is an estimated entitlement value or anticipated commodity list available?	Movement School South Fulton does anticipate receiving USDA Foods during the initial contract period. After one year on the National School Lunch Program, the Movement School will be eligible to participate in the USDA Foods program and at that time, the FSMC and the SFA will work together to compile a list of available foods based on the menu.

No.	Vendor Question	SFA Response
9	Please confirm what financial documentation must accompany the proposal and whether accountant-reviewed financial statements are required at submission or may be provided during the evaluation process.	Offerors must submit two years of audited/ accountant-reviewed financial statements with their proposal.
10	Should the complete HACCP/food recall plan be submitted with the proposal, or is a summary/certification sufficient at submission with the complete plan available upon request?	Offerors may submit a summary or certification of their HACCP and food recall plan with the proposal. The complete plan should be made available upon request and will be required prior to contract execution.
11	Is there alternative documentation that Movement School would accept in lieu of the accountant-reviewed financial statements for purposes of submitting a responsive proposal?	Yes. If the offeror is unable to provide accountant-reviewed financial statements for the past fiscal year, a different year may be submitted instead. If no accountant-reviewed statements are available for any year, the offeror should submit whatever documentation it currently has on hand, clearly marked as "DRAFT." To clarify, the requirement is for an annual report, such as a budget or financial statements, and either will satisfy this requirement.
12	Vendor History: Can you share your experience with current food service management companies, including notable strengths and weaknesses observed with previous vendors?	Prior experience with food service management companies has generally reflected strong customer service, on-time delivery, and consistent communication. An area identified for improvement is a greater variety of meal options. All proposed meals fully comply with USDA meal pattern requirements under the National School Lunch Program age-appropriate portions of fruits, vegetables, whole grains, fluid milk, and protein within the established calorie, saturated fat, and sodium limits for each grade group.
13	Meal Counts: Approximately how many meals do you require per day?	Please see response above in Question 1
14	Service Model: The RFP indicates "Off-site food prep and deliver to SFA (hot and cold meals in servable pans) and SFA serves" is selected. Could you please confirm if the school strictly requires bulk servable pans, or if you would also consider or prefer "Off-site food prep and deliver to SFA (hot and cold meals pre-packaged/unitized) and SFA serves"?	Pre-packaged/unitized meals are requested. Offerors may also propose off-site food prep and delivery to the SFA with hot and cold meals pre-packaged/unitized contemplating the SFA serving.
15	Current Pricing: Can you provide the current pricing structure and rates for the services offered by the incumbent vendor?	The current incumbent pricing is \$2.50 per breakfast and \$4.50 per lunch.

Acknowledgment: Offerors must acknowledge receipt of this Addendum in their proposal submission as instructed in the RFP. The addendum must be returned with the RFP response signed and dated.

End of Addendum No. 1

Vendor Acknowledgement and Signature: _____

Date: _____